



SuiteCRM Migration Proposal

(Migration version 7.x to 8.x)

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Introduction

Variance Infotech team is an expert in providing different types of Services related to SuiteCRM® CRM. Following are the services we offer to our trusted customers.

Variance Infotech offers

- Customization for SuiteCRM®
- Migration for SuiteCRM®
- Support
- Implementation/Deployment of SuiteCRM®
- Integration of SuiteCRM® with Telephony, Accounting, E-Marketing, etc.. applications

Project Overview & Objectives

Variance Infotech is pleased to submit a proposal for the development of migration of SuiteCRM from the older version of SuiteCRM to the current version.

Migration process:

Below are the migration steps Variance Infotech will follow in order to do migration

Migration from	Migration To	Process & Migration steps
Version 7.0.x	Version 7.0.x or 7.1.x	<ul style="list-style-type: none"> ● step-1 : migration from version 7.0.1 to 7.2.1 ● step-2 : migration from version 7.2.1 to 7.5.1 ● step-3 : migration from version 7.5.1 to 7.1.x
Version 7.1.x	Version 7.1.x or 7.5.x	<ul style="list-style-type: none"> ● step-1 : migration from version 7.1.x to 7.2.x ● step-2 : migration from version 7.2.x to 7.3.x ● step-3 : migration from version 7.3.x to 7.4.x ● step-4 : migration from version 7.4.x to 7.5.x
Version 7.5.x	Version 7.5.x or 7.10.x	<ul style="list-style-type: none"> ● step-1 : migration from version 7.5.x to 7.6.x ● step-2 : migration from version 7.6.x to 7.7.x ● step-3 : migration from version 7.7.x to 7.8.x ● step-4 : migration from version 7.8.x to 7.9.x

		<ul style="list-style-type: none"> • step-5 : migration from version 7.9.x to 7.10.x
Version 7.10.x	Version 7.10.x or 8.0.x	<ul style="list-style-type: none"> • step-1 : migration from version 7.10.x to 7.11.x • step-2 : migration from version 7.11.x to 7.12.x • step-3 : migration from version 7.12.x to 7.13.x • step-4 : migration from version 7.13.x to 8.0.x

Migration Steps

- The Variance Infotech team reviews the current installation of SuiteCRM using SSH access and CRM Admin access.
 - Variance Infotech team review SuiteCRM instance and identify the type of customization done in the current installation of customer
 - Administrative customization
 - Customization done by changing SuiteCRM code.
- Note :** If customization is done using changing SuiteCRM code then if some code is not proper as per SuiteCRM guidelines and Variance Infotech team evaluates migration of those changes
- Variance Infotech team reviews the number of modules used or any additional modules created as per the SuiteCRM guidelines

Timeline & Cost

Task Name	Payment Terms	Cost(USD)
SuiteCRM Migration (without manual migration)	50% Advance 50% on completion	\$500.00
SuiteCRM Migration (with manual migration of customized code)	50% on completion	\$500.00 + \$35/hr

Note : If the payment is in INR then additional 18% GST has been applicable

Timeline: 2 Weeks turnaround time

Free Support: 2 weeks support

Support package (For Additional work) :

- **16 hours** : Expiration Time : 4 Weeks from Start Date
Price - 528 USD (@ 33\$/hr)
- **24 hours** : Expiration Time : 9 Weeks from Start Date
Price - 768 USD (@ 32\$/hr)
- **40 hours** : Expiration Time : 16 Weeks from Start Date
Price - 1200 USD (@ 30\$/hr)

Payment Terms:

- 50% Advance
- 50% on completion

Payment Method :

Option 1 : Online Payment

- Stripe

Option 2 : Bank Transfer

BANK NAME: AXIS BANK LTD

Bank Address:

NILKANTH PLAZA,

POLICE COMMISSIONER ROAD, SHAHIBAUG,

AHMEDABAD, GUJARAT, INDIA - 380004

ACCOUNT NAME: VARIANCE INFOTECH PVT LTD

ACCOUNT #: 917020048351509

BANK ID: UTIB0000510

SWIFT CODE: AXISINBB003

IFSC Code: UTIB0000510

Support & Additional requirements

The **Customer** is responsible for making additional payments at normal hourly rates for changes requested by the Customer that extend beyond the original scope of the project, as detailed. The developer reserves a 10% margin for time and charges that exceed estimates and informs the client when the time will be exceeded. The client and developer will communicate directly about any changes that affect cost. Additional development Hours cost would be \$20/hr.

By signing this proposal you are agreeing that any communal information is confidential and will not be shared with any third parties without Variance Infotech's permission.

Customer Name _____

Sign _____