



We build **software** for
SMB to Enterprises

www.varianceinfotech.com

About Us

Variance is a global organization providing software engineering, consulting and quality management services. We deliver innovative and reliable solutions for our customers' unparalleled business growth to include Data Science, Mobility, Digital Production and Financial solutions.

We develop custom software products tailored to specific business needs of our clients and support them throughout the whole way: from an **idea** to its **implementation**.

Variance meaning Difference, Value & TRUST



Exceptionally Talented Staff

World-class professionals at the heart of industry trends



Solution-Driven Approach

Focused on elegant, effective solutions that drive business growth



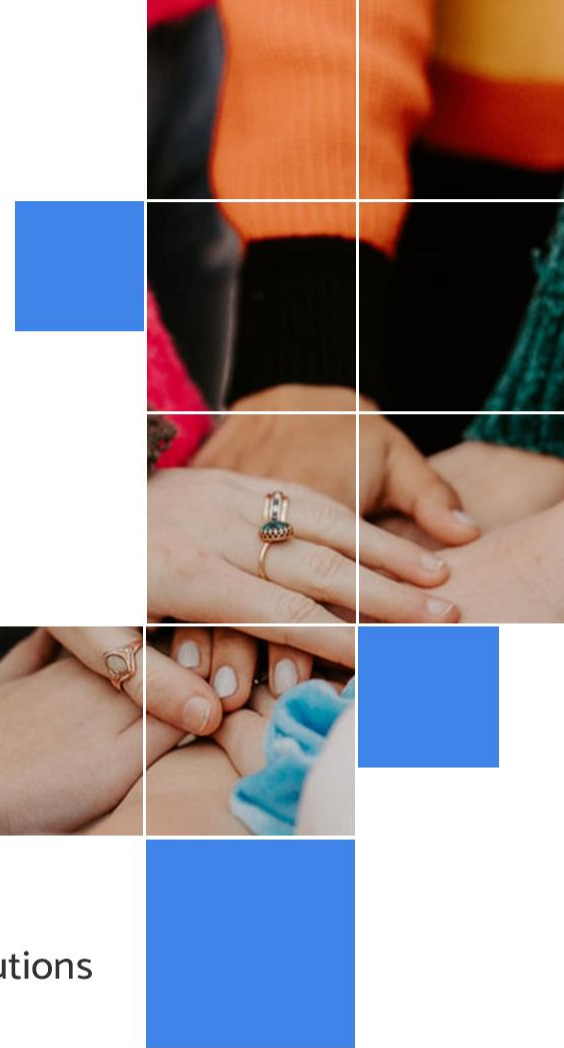
Seamless Collaboration

Highly flexible and responsive staff with sense of ownership and commitment



Pro-Active R&D

Continually mastering new technologies to make our customers more competitive



Our Culture



Accountability



Integrity



Transparency



Kindness



Awesomeness



Exceed
Expectations



VISION

Become an INNOVATIVE Software Solutions
PARTNER Customers LOVE to DEPEND on.



PURPOSE

Improve BUSINESS & LIFE Of Customers.



Mission

Creating RAVING FANS By Delivering
INNOVATIVE & RELIABLE Solutions to
CUSTOMERS.

Journey & Awards

2009

Started with 2 Member team

01

2011-2012

VIPL Become A Team of 25

02

2012-2015

Dive into Mobile App Development Service Along with CRM Solutions

03

2015-2017

ERP Solutions

04

2017-2019

70+ Team

05

2022

Close deal of US govt. funded Carbon Acution Project

07

2019-2021

Recognized as Top B2B IT firm by Clutch & Top developers

06

2023

Open branch office in Israel, Customer Support center in Colombia

08

2024

Launch AI Implementation services, Reach Headcount to 80+ Professionals

09



Custom Software Development



CRM

SuiteCRM, Salesforce, vTiger



Microsoft Technology

ASP.NET MVC, ASP.NET Core



Web Technology

MEAN Stack, MERN Stack



Open Source

PHP, Python



AR / VR

Augmented Reality & Virtual Reality



Mobile Apps

Android, iOS, Flutter

Staff Augmentation and Consulting

SERVICES WE OFFER

Staff Augmentation

We are a hub of talented, skilled, and experienced mobile app & web developers



Technology Advisory

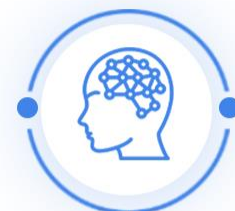
We help organizations to realize exceptional business value from technology



AI/ML & Computer Vision

Reshape the future of your business our AI & Machine Learning Consulting by delivering personalized customer experiences, automate internal processes and implement solutions that will change the way customers interact with your product.





Variance builds AI-Based Application, develops and implements machine learning algorithms, and manages predictive analytics to solve your current and future business challenges.



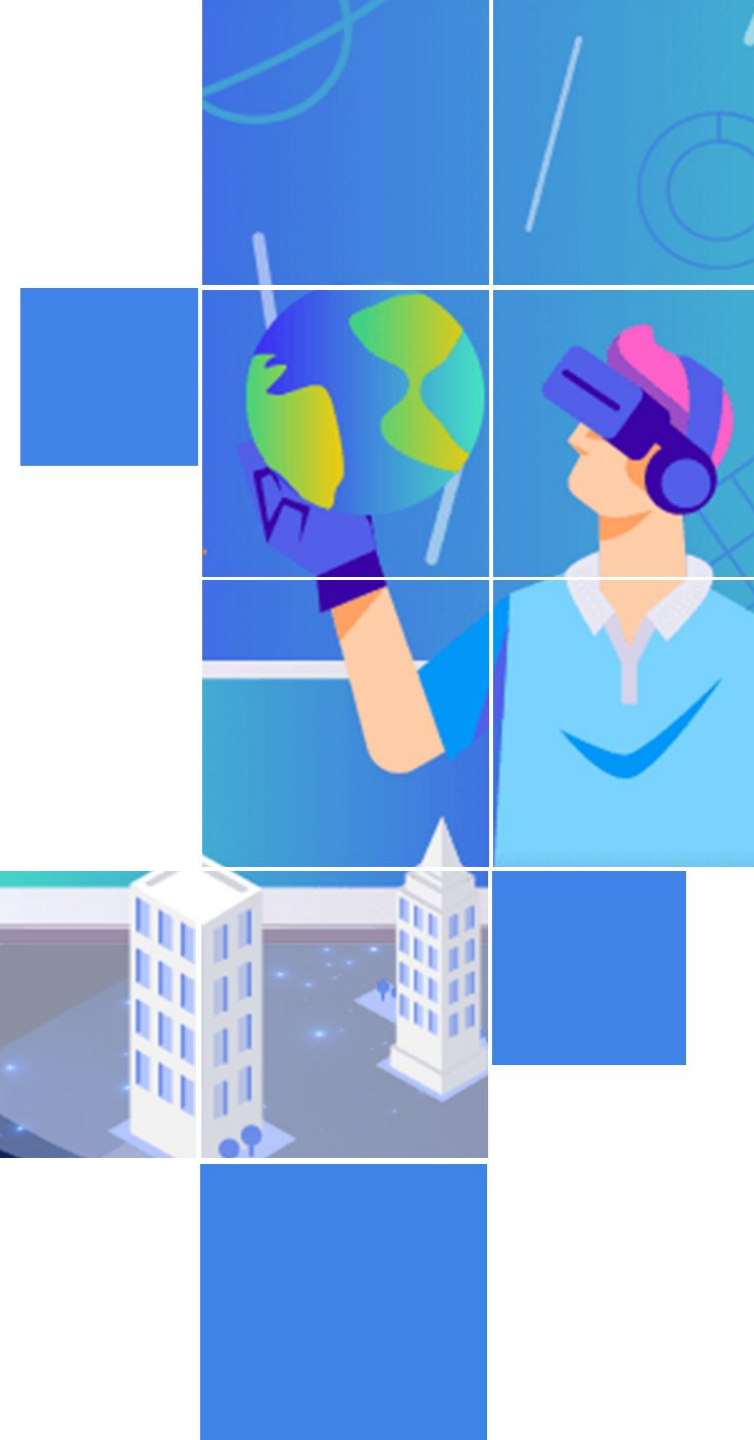
Computer Vision

Computer Vision is a field of artificial intelligence that trains computers to interpret and understand the visual world with the help of images, videos and live feed from cameras.

Augmented Reality

Eye-popping AR experiences to Delight, Engage, and Grow your user bases.

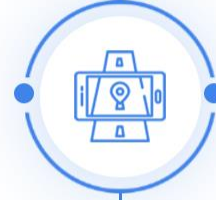
We offer end-to-end augmented reality development services for startups and enterprise.





AR Home

Enables walkthroughs around your future home



AR Indoor Navigation

Will assist you in reach-out to your location



AR Menu

Get the virtual look of your food dish before ordering it



AR Character Experience

Play and interact with your favorite character in the real world

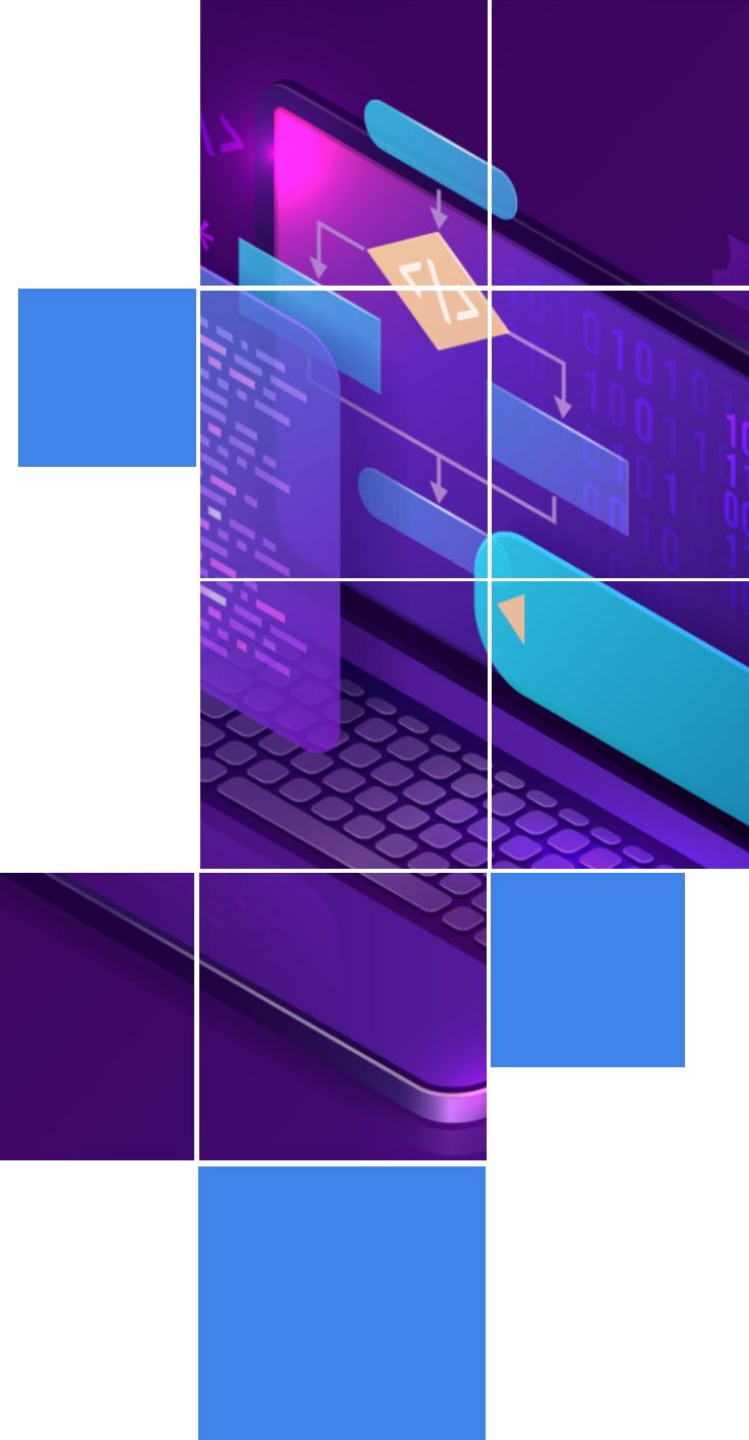


AR World

Visit your dream places virtually and visualize the real scenario of your tourist destination

Web Technology

Our offering in the sector of web technology refers to the various tools & techniques that are utilized in the process of communication between different types of devices over the internet.





React.js

React is an open-source JavaScript library for building user interfaces. React processes only the user interface in applications. React allows developers to create fast, simple and scalable web applications that use data which can change over time, without reloading the page.

Node.js

Node Js is an open-source, cross-platform built on Chrome's V8 JavaScript runtime engine JavaScript primarily used for client-side scripting, whereas a Node Js enables server-side scripting in JavaScript. Node Js has proved to be an extensive landmark in the IT market and the developers have got a speedy move towards huge performance gains.

Angular.js

A JavaScript-based open-source has a set of features like routing, data binding, templates, dependency injections, directives, filters, etc. AngularJS web solutions are quite in demand because of the distinct features of the AngularJS framework mainly used for single-page web applications.

Mobility

With 8+ years of mobility experience, we don't just develop mobile apps, we make mobile products. We think of the problem the app intends to solve and create a mobile solution meeting that need – by analyzing mobility context, creating a mobile-tailored user experience, verifying cross-platform feasibility, developing an API strategy, assuring quality in all user environments and applying our latest R&D findings.

We make mobile products. And make products go mobile.





iOS & Android Development



Technological Implementation of Mobile Strategy



Mobilizing Existing Products



Enterprise Mobility



Cross-platform Consulting & Implementation



API Development & Back-end Integration



Mobile QA, UX and R&D



Wearables, Google Glass & Smartwatches Development

Microsoft Technology

Our solutions are based on a combination of insight, technical knowledge and backed by proven tools. Variance team has strong expertise in delivering applications and products using Microsoft .NET Framework., .Net Core, Microsoft Azure, Azure SQL, Azure, ASP.NET, VB.NET, and C#.





.Net Web Application Development

We are experts in developing easy to use, scalable, stable, secure and high performance NET web applications using ASP. NET MVC, Angular, React & Vue. Hire .NET Core developers for ecommerce, analytics, healthcare, SPA or custom web application development.



.NET Core cross Platform Apps development

NET core is an open source platform that allows you to host your application on Windows, Linux or MAC environments. Hire .NET Core developers to build Mobile, Desktop, Cloud, IOT & Embedded applications.



.NET CMS development

VIPL has expert developers for Umbraco CMS, Sitecore CMS or DotnetNuke. Hire our BEST .NET developers to develop & maintain your Custom .NET based content management system.



AI/ML using .NET Core

ML.NET offers machine learning capacity to your .NET application. Hire our BEST .NET developers to develop Price Prediction, Image Classifications, Object Detection, Sentiment Analysis, Sales Prediction applications.



Microservice Architecture using .NET Core

Microservices offers a new way of modularizing applications into smaller services that perform very specific task without depending on other modules.



.NET AWS/Azure Application Development

AWS and Azure allows you to build highly scalable, reliable and secure applications using Lambda/Azure functions, API Gateways, Pub/Sub components, Load balancers, Large storage and SQL/No-SQL database. Hire our BEST .NET developers with cloud platform expertise to develop your applications.



Modernizing Legacy Apps using .Net Core

Legacy applications increase maintenance cost & are hard to integrate with modern apps. Hire our BEST .NET Core developers to modernize/migrate legacy applications using cutting edge technology to stay ahead in this highly competitive aera.



Upgrading and Maintaining .NET Applications

VIPL can help you in maintaining and upgrading your .NET application with our BEST .NET developers. No need to manage in-house .NET developers instead focus on your core business and let us worry about your .NET application.



.Net integration with 3rd party Applications

Our developers are expert in 3rd party integration using API, Zapier, Background services or pub/sub pattern. Hire our BEST .NET developers to integrate with Salesforce, Hubspot, Algolia, Dentrix, OpenDental, MindBody, GoHighLevel, QuickBooks, Google Data Studio & many more.

Open Sources

Open Source technology expertise has helped us deliver business continuity applications with significantly lesser development costs and provide flexibility of use for our clients.





PHP

Cutting-edge & cost-effective web solutions for startups, mid-scale businesses and enterprises. Our highly experienced PHP developers are capable of providing feature-rich, scalable websites, Dynamic web applications and customized e-commerce solutions, CMS Development, Community and Social Networking Development, MySQL Development.

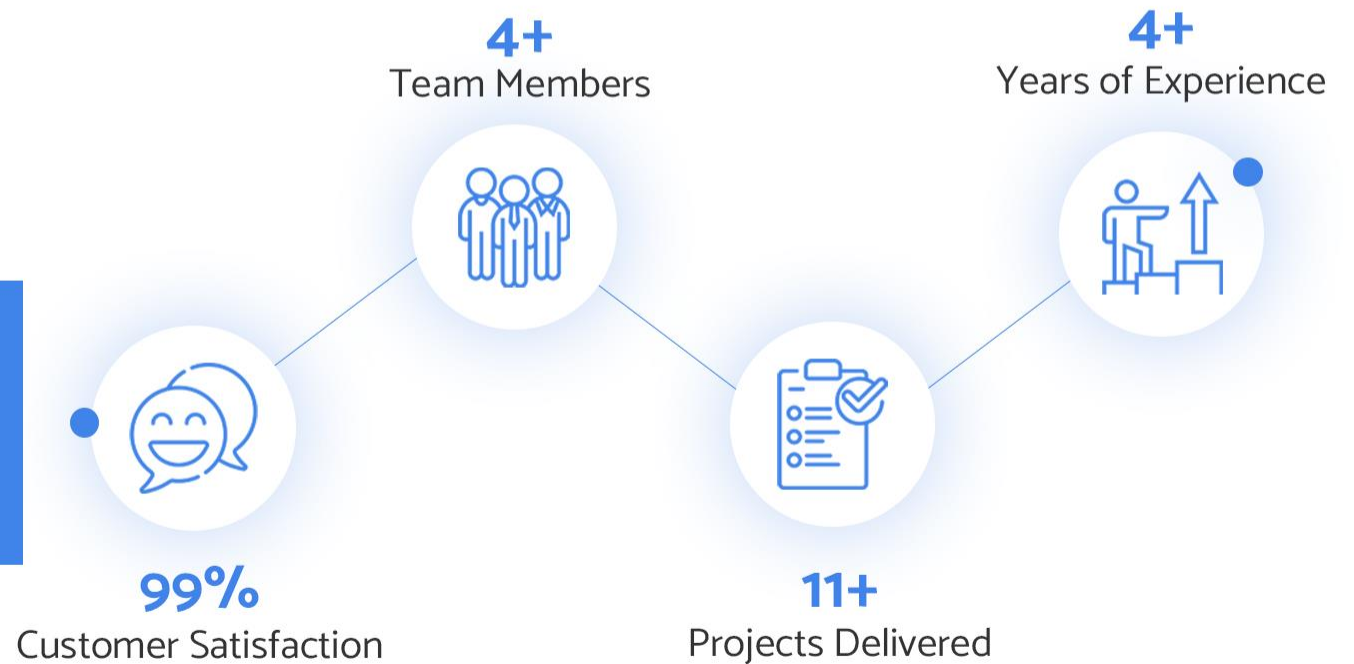
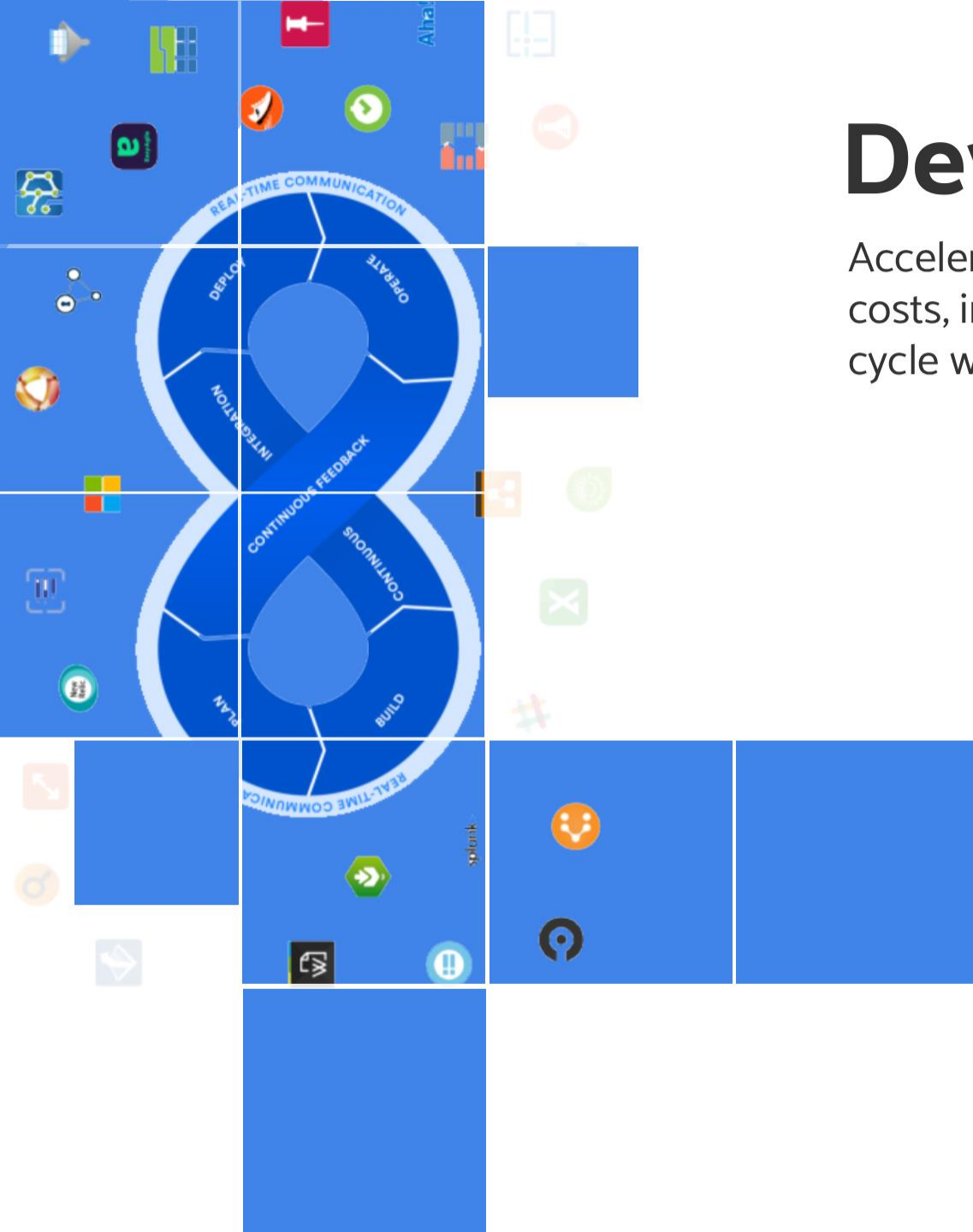


Python

We offer High-quality Python development services, Full-stack python web application development, AI-based IoT app development, Data migration, Machine learning, Prototype development.

Dev Ops

Accelerate your cloud operations and workloads by minimizing costs, increase the efficiency and speed up the release management cycle with our DevOps consulting services.





Micro Services

DevOps leverages collaboration, monitoring, tool-chain pipelines, automation and Cloud adoption. With our service offering, we ensure rapid on-boarding of applications by automating the end-to-end delivery pipeline.



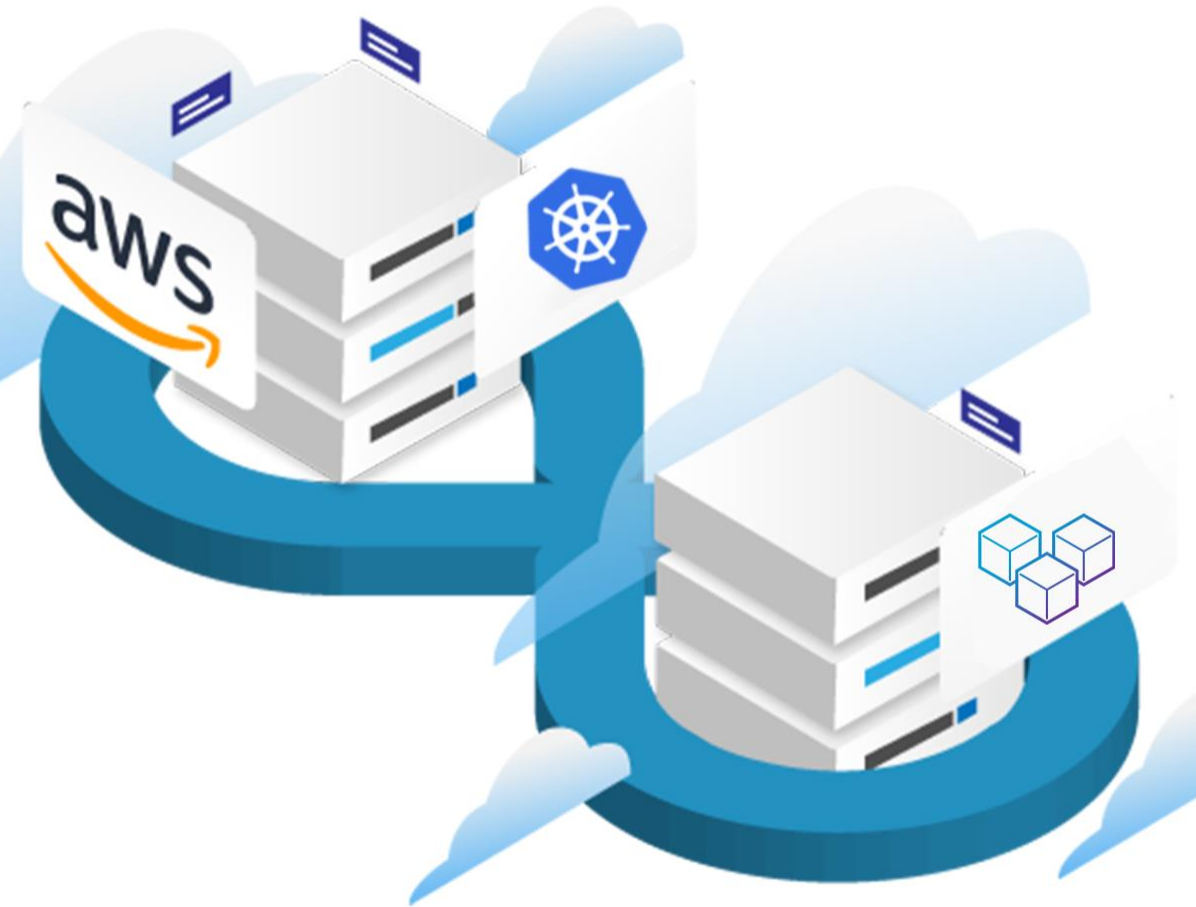
AWS

AWS DevOps Services, offered by variance enable you to improve your business agility as it supports various DevOps principles and practices. This service allows you to automate development cycles with proper infrastructure provisioning and manage every intricate environment at scale.



Kubernetes

Kubernetes, known as K8s, is an open-source system for automating deployment, scaling, and management of containerized applications. Our Kubernetes Services offerings simplify the job, especially when the applications and pipeline tools and tests are containerized.

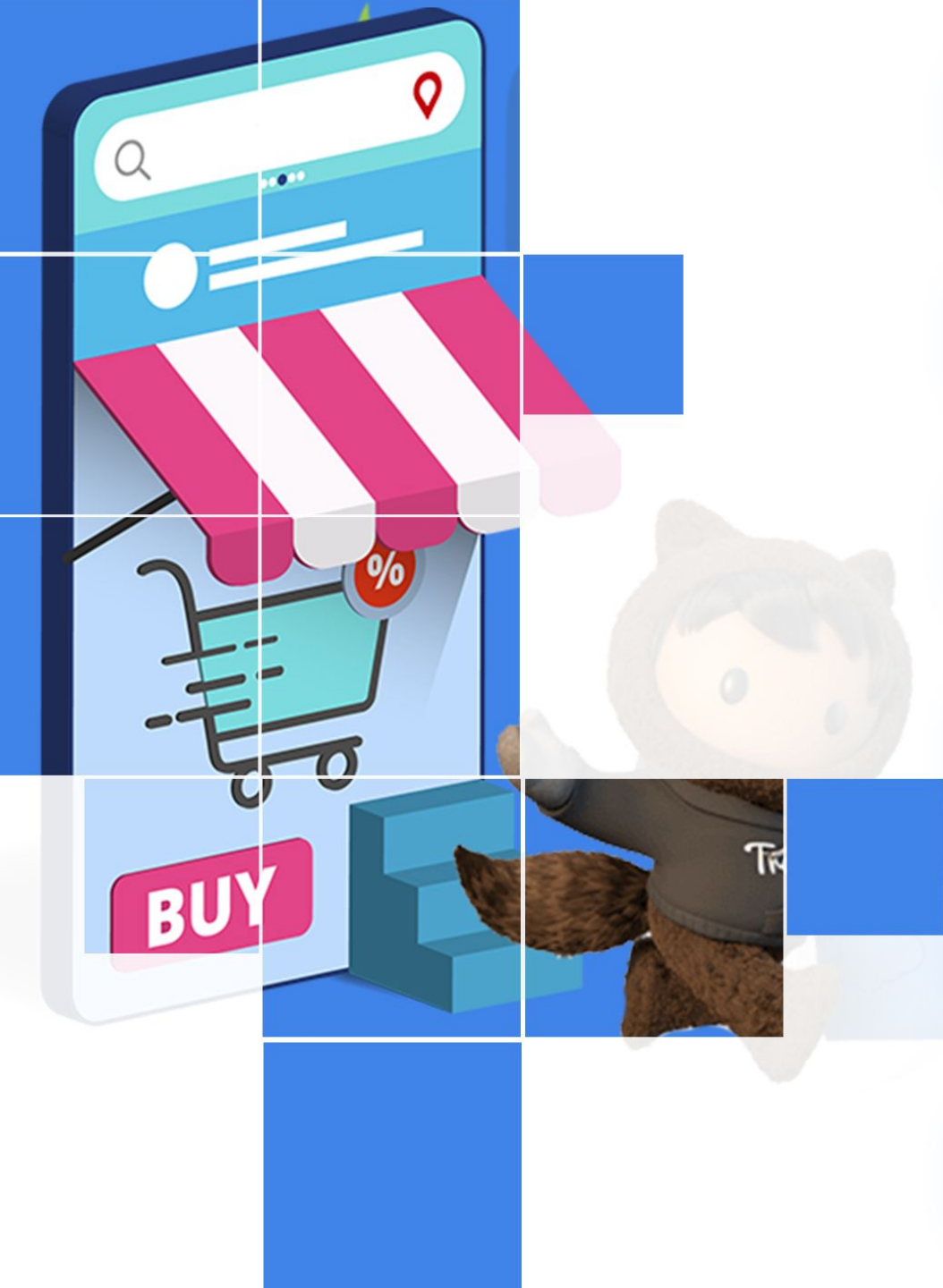


Salesforce CRM

Variance aims to assist you make the best use of your Salesforce ROI to increase sales, improve productivity and enhance customer experience accompanying with reducing operational costs.

With the help of our Salesforce® certified professionals, we create unique and robust solution and that become game-changer to drive your business.





Consulting for Salesforce®

Utilize power of Salesforce® with dedicated Salesforce® Development Team.



Implementation for Salesforce®

Our typical implementation project starts with a discovery phase.



Integration for Salesforce®

We can help you out, integrating your Salesforce with virtually any software that your teammates & associates need to accomplish immense outcomes.



App Exchange for Salesforce®

Have a great idea for an app that you feel can change the world? You should probably be translating that into reality and getting the app listed on Appexchange



Lightning for Salesforce®

Lightning is a new, fast and awesome experience from Salesforce® which helps you to reinvent and better your sales process.



Hire Consultant for Salesforce®

Our highly motivated and Salesforce certified team can deliver exceptional work with top notch quality & perfection.

Suite CRM

We contrive and offer robust SuiteCRM consulting and customization solutions for the enterprises.

SuiteCRM is a software fork of the popular customer relationship management system SugarCRM.

10+
Team Members

8+
Years of Experience

100%
Customer Satisfaction

20+
Projects Delivered



SuiteCRM Development

SuiteCRM comes with many modules by default. However, a single platform cannot meet the needs of all the business or company.



SuiteCRM Customization

The default look and feel of SuiteCRM can be altered to fit the needs of your business or company.



SuiteCRM Integration

SuiteCRM isn't the single solution within your system. You need it to integrate it with other applications on a real-time.



SuiteCRM Maintenance

We have a cost-effective shared support model where we take care of minor enrichment and support.

Top Industries



Our Customers

LEADMASTER

EXTENTIA
INFORMATION TECHNOLOGY

SIEMENS

 **medisync**
healthier together

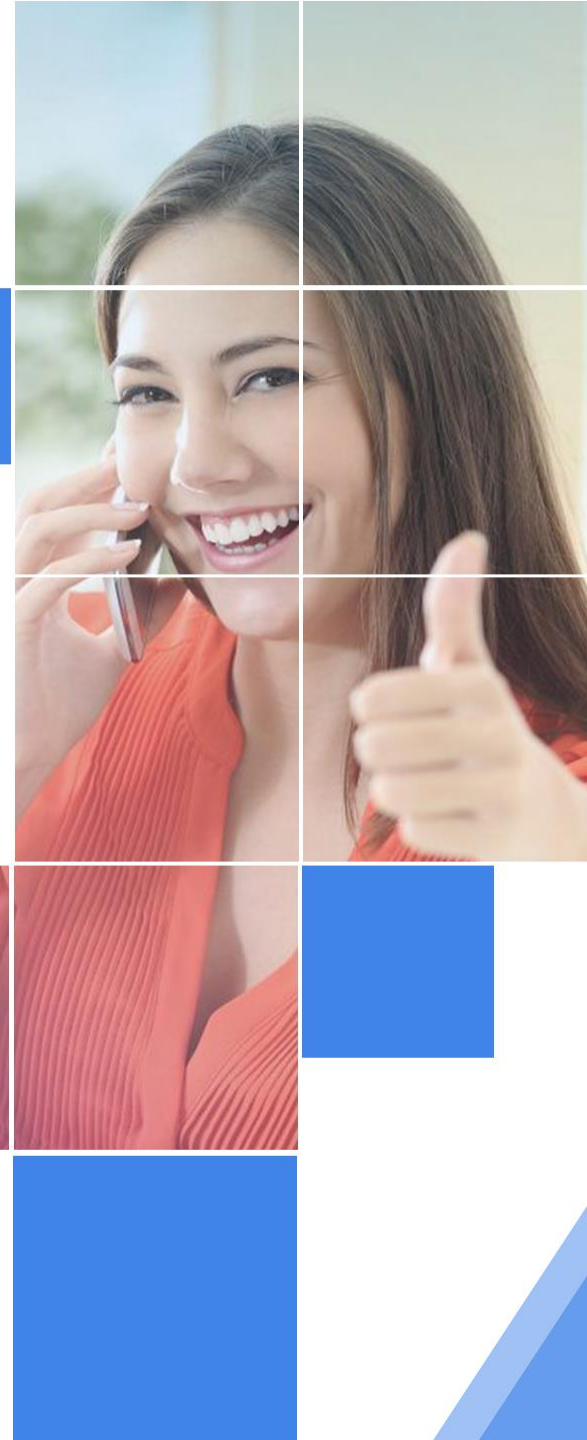

TATA

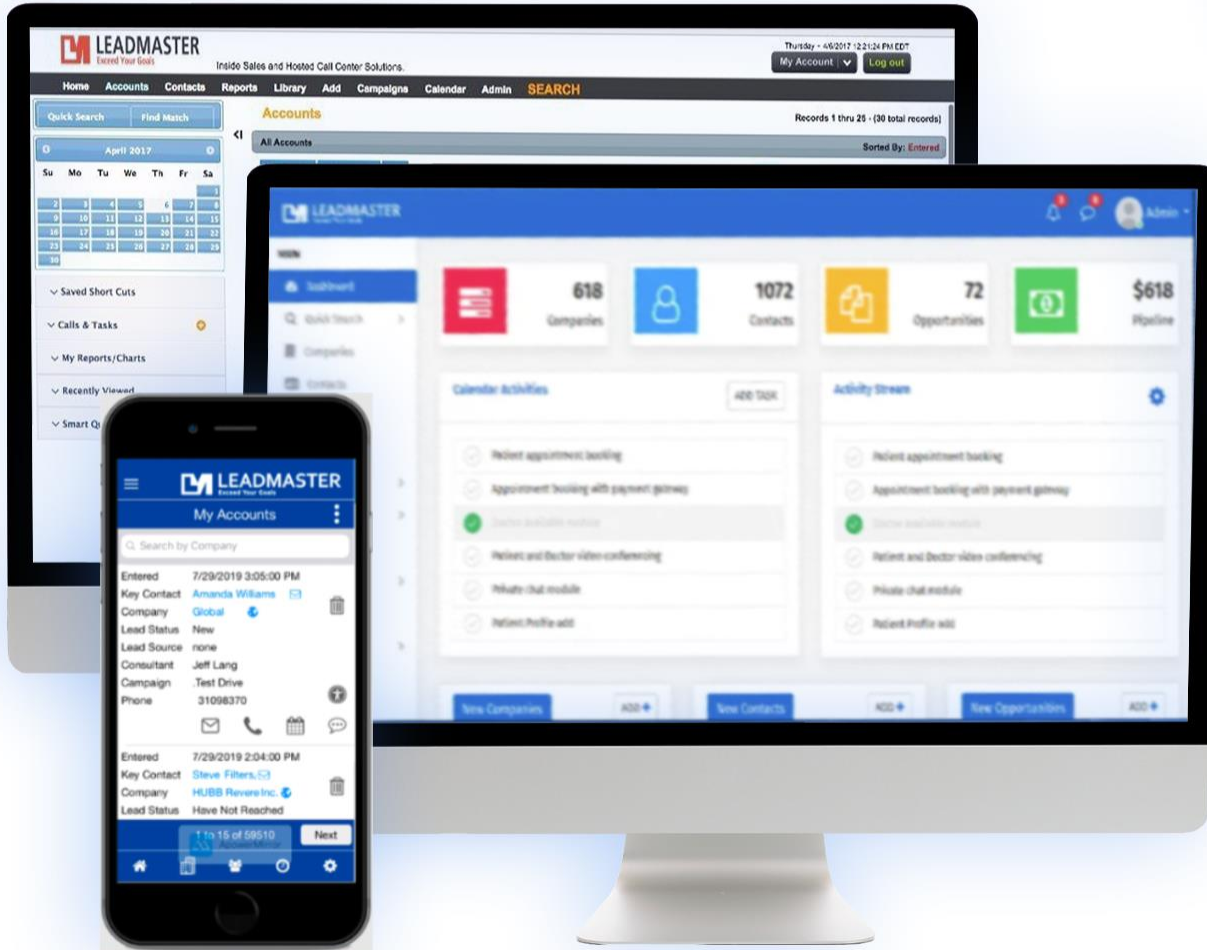
 **Sterlite Tech**

 **Tech Mahindra**

 **eInfochips**

DocuSign





Business Challenge

There are number of agencies who have no standard ways of seeing trends or overall ROI. Measurement was purely at an individual activity level resulting in masses of spreadsheets or a huge professional services bill for updating a large system.



Business Solution

Leadmaster helps you manage clients, automate and streamline your processes to drive sales and grow profits.

An affordable automated solution for sales and marketing teams. You'll streamline and automate processes to drive sales and profits.



Leadmaster is an intuitive system, which means that I have been able to design and use their tools with great ease.

Better than any of that is that my staff, including those with little to no database background, have been able to contribute to its functionality for the office.

Training was a snap, and each and every time I found myself in a pickle, the folks at Leadmaster have been fantastic in setting me straight.



Brian
Co-Founder



Business Benefits

- Lead Management
- Sales Management
- Opportunity Management
- Marketing Management
- Email Marketing
- Custom Forms
- Customization
- Automations
- Reporting
- Smart Queue
- Administration Panel
- Data Mining Tools



Services

- Helps to manage clients as well as automate & streamline marketing processes
- Cloud based so it is easy to manage, easy to deploy, easy to learn & use.
- Everything is customizable so it is adaptable to all business sectors.

Technologies



Built on

.Net MVC 5.0 with ADO.Net



Frontend

Jquery -3.2, Jquery-UI, Bootstrap3, Select2



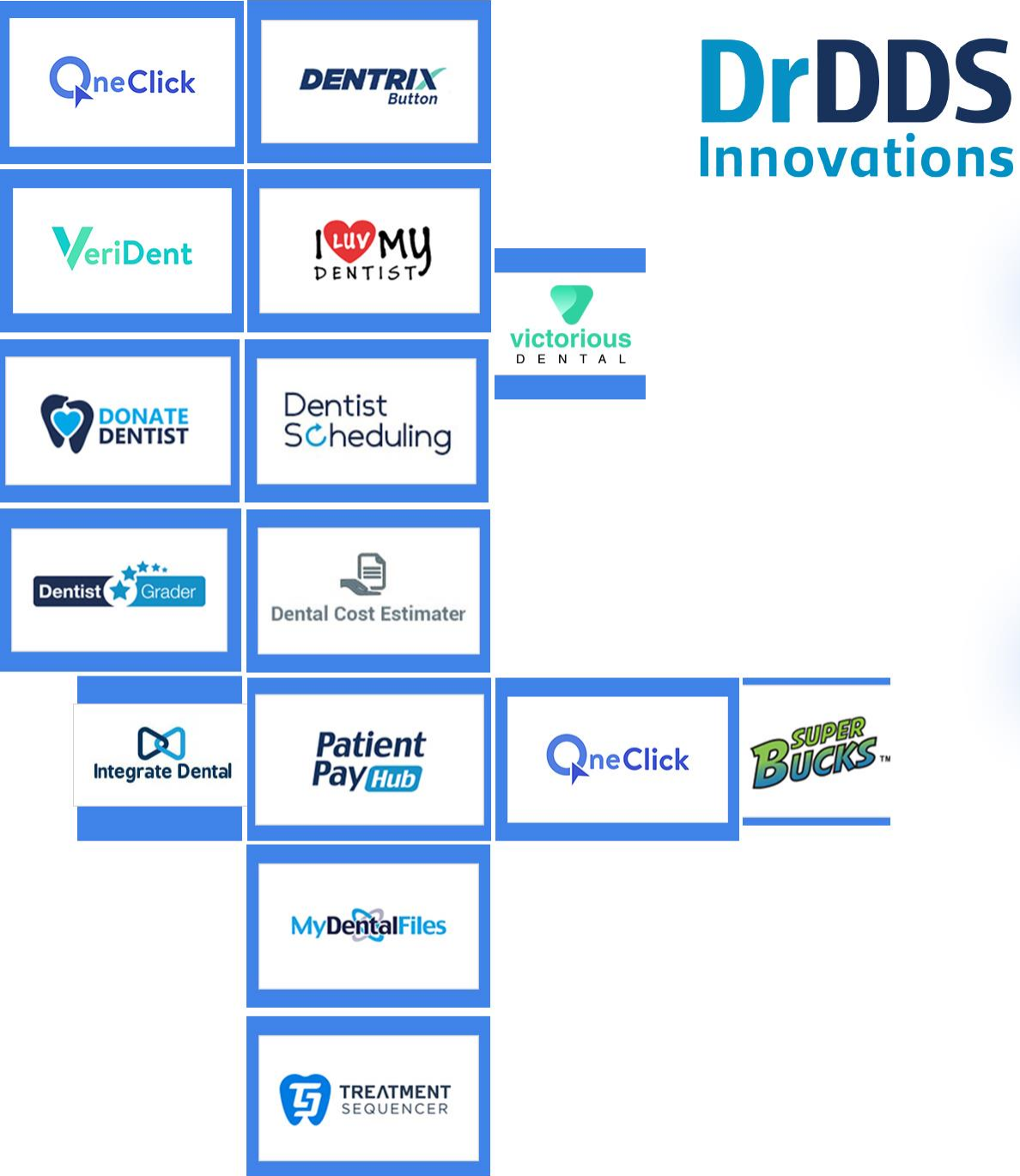
Database

SQL Server-2017



Integrations

Mailchimp, Twilio, Ziftpay



DrDDS Innovations

Dental Innovation Platform



Business Challenge

Integrate with dental systems, build and launch dental software. We are the experts.

Starting a new dental software company or expanding your current solution.



Business Solution

For over a decade we have been the recognized experts in dental integrations and helping companies bring their product to the dental industry.

We have built **20+** products and helped launch **200+** products. We have FAILED more than anyone so we know how to help you SUCCEED.

Our creative prowess comes in our methodology:

Plan, Develop, Launch



The best thing about RecordLinc is that it is an easy way to communicate with all parties involved while treating my patients. It also allows us to transfer information in a HIPAA compliant manner.



Dr. Bruce Bohannon
(Oral Surgeon)



Business Benefits

- Build a custom software solution that integrates to the systems dentists use
- Custom branded solution
- Increase the value of your dental product by owning the intellectual property of your software
- Integrate with existing practice management systems for ease of use



Services

- Dental Database
- Partners Program
- Integrations
- Custom Dental Software
- Strategic Messaging
- Lead Generation

Technologies



Built on

.Net MVC 5.0 with ADO.Net



Database

SQL Server-2017



Frontend

Jquery -3.2, Jquery-UI, Bootstrap3, Select2



Integrations

Mailchimp, Twilio, Ziftpay

Clients Testimonials



I have been very impressed with the work Variance Infotech Pvt Ltd has done for us – on a number of levels. Testing the system has been much easier as the quality of their code has been so good that there is much less de-bugging than normal.

Travis Roger

CEO, Recordlinc



Variance Infotech Pvt Ltd is Best Salesforce Consulting Partner.

Jorge Vilaseca

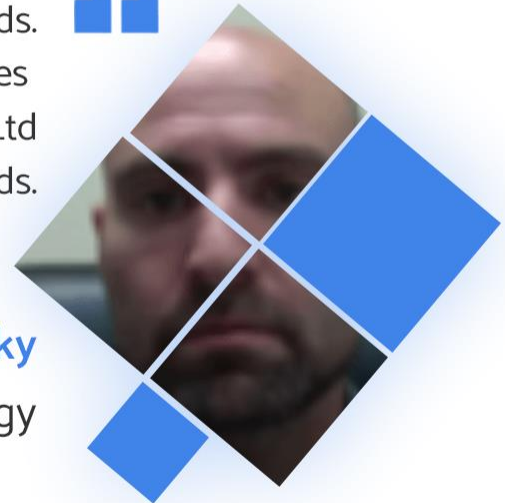
Director of Abogados



We found Variance Infotech Pvt Ltd for our CRM customization needs. Their rates are affordable and their professionalism and capabilities met all expectations. I highly recommend Variance Infotech Pvt Ltd for your software development needs.

Jon Tardasky

Sales Director, NapaTechnology



Meet Us



Mr. Rahul
Founder & CEO

CRM Evangelist
Growth Hacker



Mr. Chirag
Co-Founder & CTO

Technology Evangelist
Loves to travel and meet people



Mrs. Urvi
Director of Sales & Marketing

Sales & Marketing Advisors

Variance Family

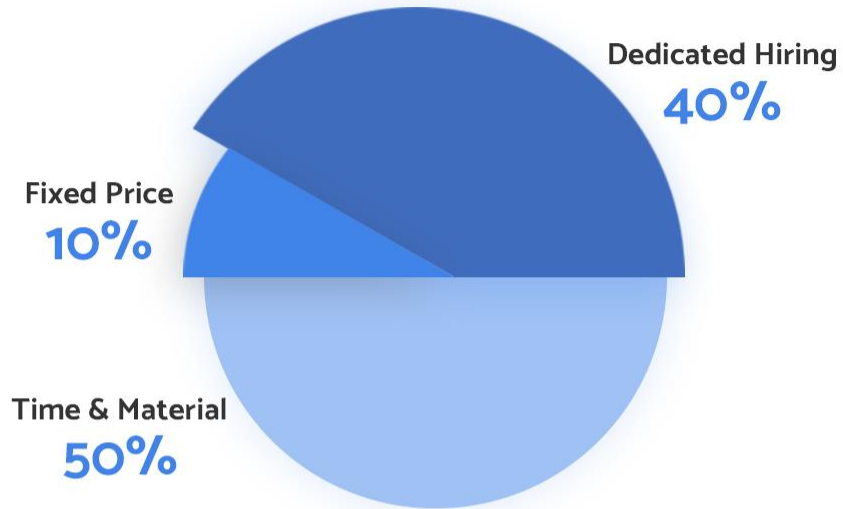


How We Work ?

Starting from Discovering by research, analysis and brainstorming, till we Deliver, we follow optimized processes and practices which we keep on improving throughout our journey with each project. We always believe in building something that's useful and usable.



Engagement Models



Time & Material:

Best model for flexibility to modify project requirement at any time and make changes to resources



Dedicated Hiring :

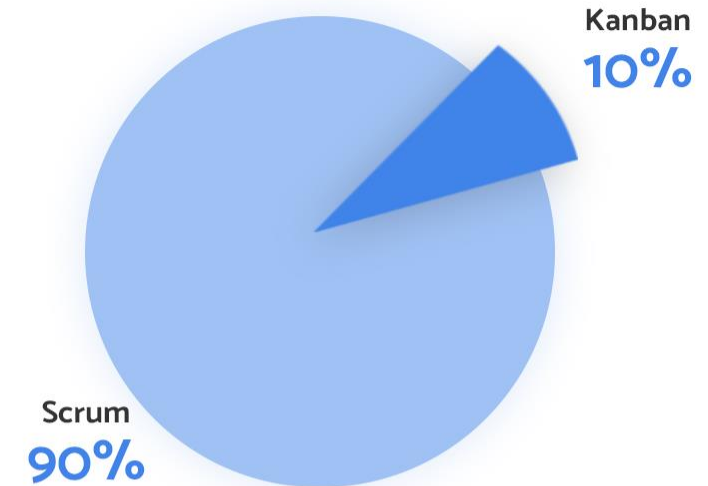
Best model for clients with in-house staff to manage the projects



Fixed Price:

Best choice for projects with well-defined scope and requirements at beginning of project.

Methodologies



Kanban :

Best for projects with widely-varying priorities.

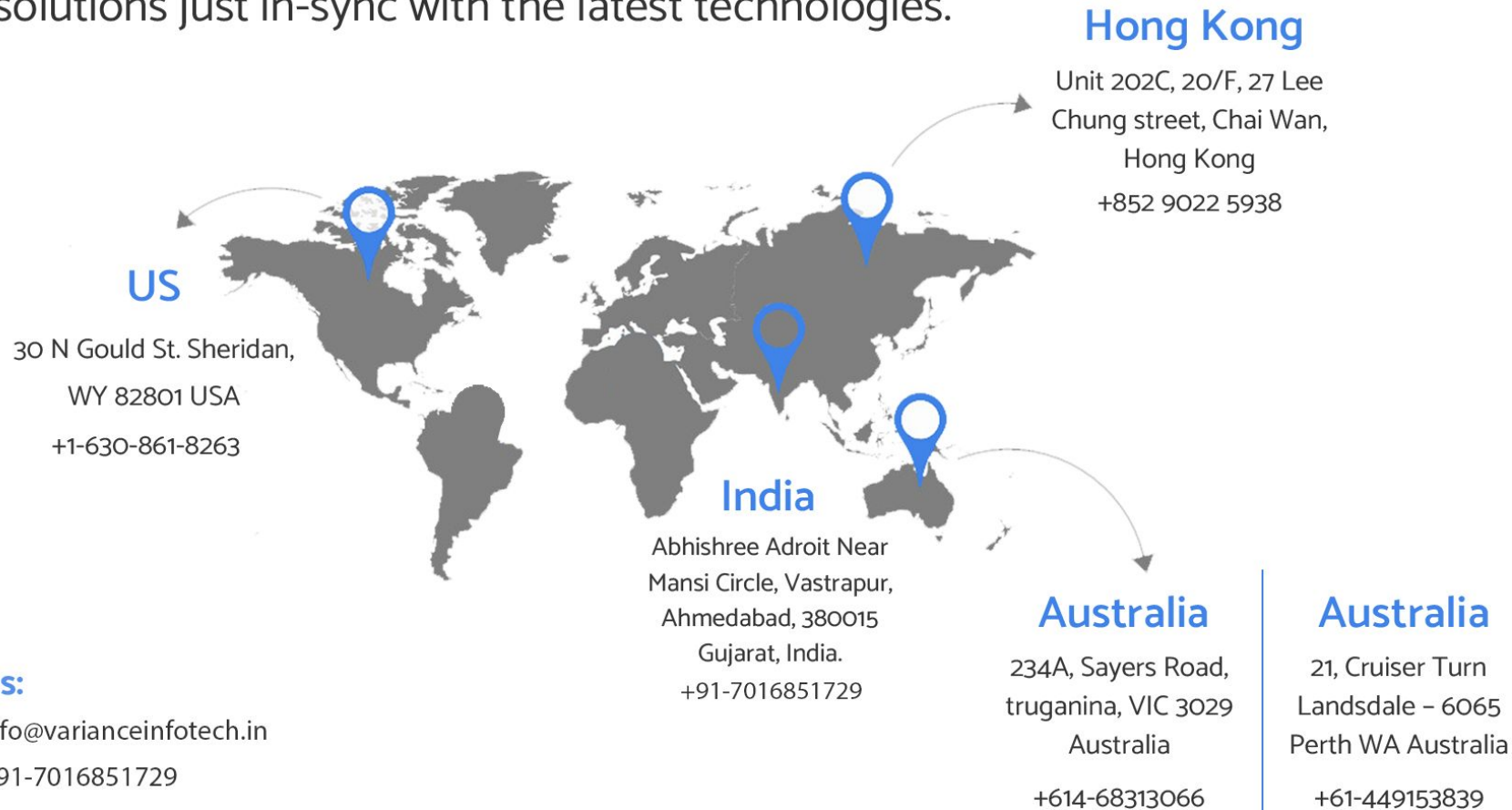


Scrum:

Best for teams with stable priorities that may not change as much over time.

Get in Touch

Automate your business process with our high-tech software solutions just in-sync with the latest technologies.



Sales:

✉ info@varianceinfotech.in

☎ +91-7016851729

Career:

✉ career@varianceinfotech.in

Account:

✉ accounts@varianceinfotech.in

