

SUITE

CRM



GROW


# YOUR CUSTOMER RELATION MANAGEMENT

THROUGH INNOVATION

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SuiteCRM is all about sales, marketing, and support automation options and offers simple collaborations among the different departments and so, we are here to make it more simple and manageable by offering The Best Plugin.

**Keep scrolling,  
The best is yet to come...**



# SuiteCRM Services



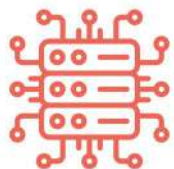
## DEVELOPMENT

Being a developer of SuiteCRM, we are committed to your success with a Customised solution Designed and Implemented by your organisation. We are a team of CRM technology experts with several years of CRM development and implementation experience across industry verticals.



## CUSTOMIZATION

Every business has unique needs and evolving processes which need to be effectively accounted for and mapped onto your SuiteCRM system to achieve maximum productivity in all your business functions with your own branding with least efforts.



## INTEGRATION

It would be evident to mention that what is the point of using a CRM service when you're required to keep various browser tabs open? Integration of web applications with that of a dedicated SuiteCRM is done by the company in a splendid way. Have everything in a single, organised and a centralised view.



## MAINTENANCE

We just want to share desired results so that our clients never find any kind of hassle in the future and always contact us when in trouble.



# WHAT MAINTENANCE SERVICE do we offer THAT OTHERS don't?





# WHAT MAKES SuiteCRM: ON DEMAND WORTH IT?

- Quick and hassle-free deployment
- Access to unparalleled customer data from anywhere around the globe
- The platform, as well as the device independent access, can be obtained
- A high degree of data protection, privacy and security practices in place
- No practice of charging more for additional usage





**Safe & Secure**

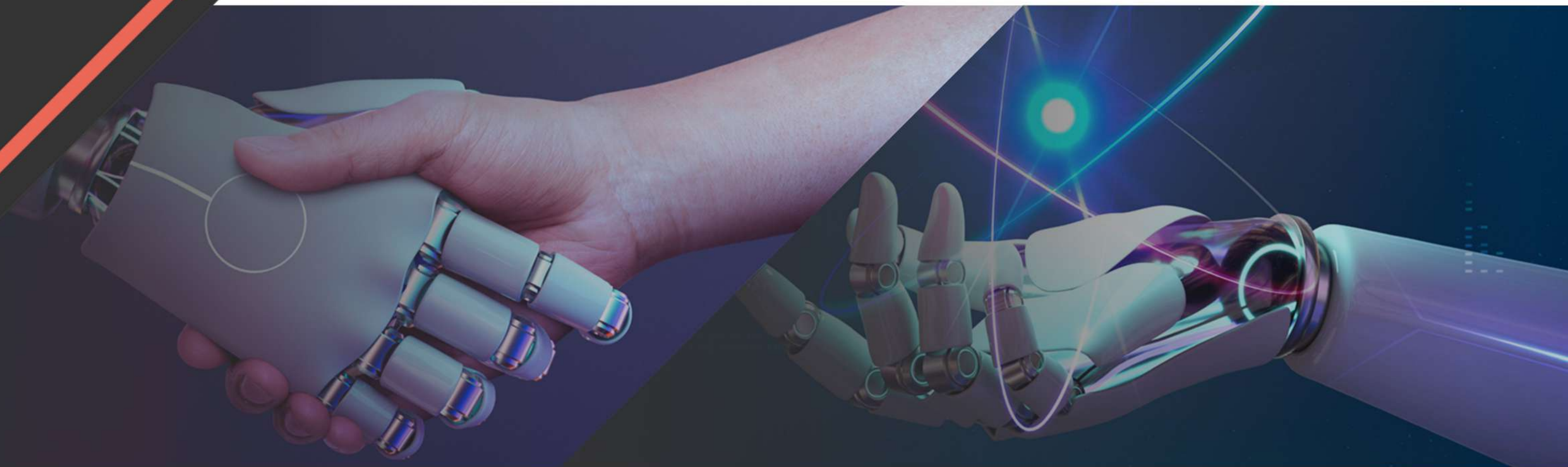
**30 Days  
Money Back**

**Works on  
versions 7.0.0  
and above**

**Fast &  
Friendly  
Support**

**OUR STRENGTH**





30+ SuiteCRM extensions are waiting for you to  
visit and try as per your requirements,

[SuiteCRM Extensions Offering](#)



# Our Top 4 Best Seller Extensions

## A] Dynamic Panel



### Features:

- Conditional Show/Hide Fields
- Mandatory Fields
- Conditional Show/Hide Panels
- Read Only Fields
- Auto Populate Fields

## B] Profile Scoring



### Features:

- Calculate Profile Score
- Define Score
- Add "AND / OR" operator
- Add Or Subtract Score
- Profile Rating

## C] Time Tracking



### Features:

- Generate Billing
- Create Notes
- Displays List
- Specify Hourly Rate
- Multi Languages

## D] Webhook Integration



### Features:

- Generate Billing
- Create Notes
- Displays List
- Specify Hourly Rate
- Multi Languages



# Why **SuiteCRM**?

It makes the business workflow simple with the qualities like its User Friendly, Feasible Cloud-based Computing, Easy to Integrate, Widely Use by Leading Market, Optimum ROI and Customizable



A hand in a dark suit sleeve holds a large question mark. The question mark is filled with a complex, glowing blue circuitry pattern, resembling a maze or a network diagram. The background is a solid dark blue.

# Why **VARIANCE**?

Variance is a firm you can rely on for the best product & service from the excellent developers who have masters in their field, so grow with us, grow through innovation! Our developers analyse business needs and then customise and develop SuiteCRM software workflow, modules and plug-ins to meet those requirements. Before delivering to clients we ensure that the CRM system functions accurately through different types of testing approaches.





We have worked with the top organisations all over the world. Let's take a look at some case studies of SuiteCRM, so you can see for yourself how this has helped businesses.

[View More](#)



# Our Experts



**RAHUL PATEL**  
CEO



**URVI SOLANKI**  
Business Manager  
Customer Success Manager



**VIJAY BHAVSAR**  
Project Manager



**SAKET NAGADIYA**  
Business Development  
Specialist



**NEHA SHUKLA**  
Team Leader



**ARJAV SHAH**  
Business Development  
Executive



# Our Experts



**HARDIK SUTARIYA**  
Senior Developer



**KRUPALI PRAJAPATI**  
Senior Developer



**KALINDI PATEL**  
Senior Developer



**HIRAL PRAJAPATI**  
Senior Developer



**RAVI PADSUMBIYA**  
Junior Developer



**PRIYANKA PRAJAPATI**  
Junior Developer



# Our Experts



**DEVANSHI Solanki**  
Senior Developer



**Diksha PATEL**  
Senior Developer



**Jay PATEL**  
Senior QA



**Pooja CHANDARANA**  
Junior QA



**HARDIK PRAJAPATI**  
SuiteCRM Support



# Our Customers





//

Prioritising your existing customers  
over the acquisition of potential  
customers is a great way to build  
long-term loyalty.

**And we are here  
for that!** //

**info@VARIANCEINFOTECH.COM**

**+91-9408058808**

**+1-630-861-8263**

